CORPORATE CONTRACT STATUS REPORT

April 5, 2000

CONTRACT AWARDS

<u>AM General</u> - This pending 10-year contract (1 base year, 9 option years) covers approximately 1739 sole source automotive parts manufactured primarily by AM General including many items in support of the Army's HMMWV, 2½ and 5 ton trucks. This pending contract is the successor to SP070095D9701, which expires in May 2000. Important features include "almost real time" electronic order processing via the EPPI system, and credit card ordering directly from the vendor.

Contract: unavailable at this time

Estimated Annual Dollar Value: \$18.9M per year

Award Date: May 2000

Contract Coverage: approx. 1739 HMMWV NSNs (including 1467 DSCC and 272 DSCP

NSNs)

Delivery Terms: IPG 1, Credit Card- 72 hours

Other DVDs - 7 days FMS - 30 days Stock - 45 days

Oshkosh Truck - This follow-on contract expands on its successor contract, covering 2400+ items versus the previous contract's 1700 automotive and spare truck parts. Parts included are primarily manufactured by Oshkosh Truck, with many of them supporting the Heavy Expanded Mobility Tactical Truck (HEMTT), Fire/Crash Truck Model P2, Tractor Truck (M911, M746, M1070) (HET), Tractor Truck M915/M916 (LET), A/S32R-11 Refueling Truck, Fire Truck P22, LVS Power Unit MK48. The contract utilizes Electronic Data Interchange (EDI) direct orders via the EPPI system as well as credit card ordering. It is anticipated that 600-800 additional items, currently undergoing screening, will be added to the contract in the near future. Contract period is for one (1) base year and seven (7) option years.

Contract: SP0750-00-D-9711

Estimated Annual Dollar Value: \$6.8 million

Award Date: April 2000

Contract Coverage: 2412 NSNs (including 1892 DSCC, 27 DSCR and 493 DSCP NSNs)

Delivery Terms: IPG 1 - 72 hours

DVD - 5 Days FMS - 30 Days Stock - 90 Days

<u>Smith Eastern Corporation</u> - This contract covers a variety of spray guns and component parts totaling 560 NSNs for which the Navy has been one of the largest customers. Initially the contract was negotiated with a 17% discount from the established commercial price list (FOB origin). During the first year option extension, a 15% discount was negotiated from the established commercial price list (FOB destination). EDI delivery orders have been processed through EPPI since March 20, 1997.

Contract: SP070096D9713

Estimated Annual Dollar Value: \$700,000

Award Date: February 16, 1996

Contract Coverage: 560 NSNs, including 528 DSCC NSNs

Delivery Term: 3 days-priorities 1-3

7 days-priorities 4-12 all others - within 30 days.

<u>Marotta Scientific</u> - The contract covers 146 NSNs for a variety of valves and associated parts and components and is designed primarily for Direct Vendor Deliveries. The contract supports many Navy systems to include the Carrier-Based ASW Helicopter (SH-60F), Ohio Class SSN-Trident Ship, EA-6B Prowler Aircraft, Green Giant Helicopter (H-3), Spruance Class DD 963, Kidd Class DDG as well as many other weapon systems in the Naval Fleet. The contract is for one year plus nine option years.

Contract: SPO700-96-D-9714

Estimated Annual Dollar Value: \$1,200,000

Award Date: May 16, 1996

Contract Coverage: 146 DSCC NSNs

Delivery Terms: Deliveries are categorized as:

Short (60 days) Medium (90 days) Long (120 days)

Extra-Long (240 days) depending on the

Item

Lokring Corp - This contract covers the entire Lokring price list for mechanically attached fluid connectors. Currently the contract includes 160 NSN and 450 non-NSN items. The government receives a discount from the list price. The major customer for these items is the Navy, although this is a developing technology and new users are expected.

Contract: SPO700-96-D-9712

Estimated Annual Dollar Value: \$5,000,000

Award Date: Oct 27, 1995

Contract Coverage: 160 NSNs, 450 Non-NSNs Delivery Terms: All items are within 8 weeks

<u>Penn Detroit Diesel (Detroit Diesel Distributor)</u> - This contract incorporates almost 1700 automotive and maritime diesel engine parts at a discount from the commercial price list. All 1321 DSCC NSNs are supported through EDI via our Paperless Order Placement System (POPS).

Contract: SPO700-96-D-9715

Estimated Annual Dollar Value: \$6,387,972

Award Date: June 24, 1996

Contract Coverage: 1679 NSNs, including 1383 S9C NSNs

Delivery Terms: 30 Days

<u>NAPA</u> - Each of NAPA's commercial catalogs are covered under this priced BOA. The discounted price offers up to a 55% discount from the list price. Customers can acquire parts through the contractor's participating dealer network located throughout the US using the IMPAC credit card. Many deliveries can be provided in less than the 5-day obligated delivery. EDI ordering capabilities to process requisitions received by DSCC may be added in the future. NAPA has also recently added overseas capability as well as onsite storefront and distribution center direct sales.

Contract: SPO700-95-G-0009

Estimated Annual Dollar Value: Currently spending over \$ 3

Million per year

Award Date: January 17,1996

Contract Coverage: Approximately 200,000 items

Delivery Terms: 5 days

Freightliner - All of Freightliner's commercial items are covered under this priced BOA, and listed in a Military Major Account catalog for the customer's use. Many of these items directly support Freightliner's military truck family (M915A2 and M916A1) the Small Emplacement Excavator weapon system, and the related High Mobility Materials Handler weapon system. The discounted price offers up to a 50% discount from the list price. Customers can acquire parts through the contractor's participating dealer network located throughout the US using the IMPAC credit card. Many deliveries can be provided in less than the 5-day obligated delivery. EDI ordering capabilities to process MILSTRIP requisitions received by DSCC may be added in the future.

Contract: SPO700-95-G-0006

Estimated Annual Dollar Value: Unknown

Award Date: July 06, 1995

Contract Coverage: Approximately 200,000 items

Delivery Terms: 5 days

Westside Tractor (John Deere Distributor) - This contract incorporates the entire commercial price list for John Deere heavy equipment parts, approximately 346,000 items. Customers may requisition items by NSN or CAGE and part number resulting in an EDI delivery order being placed through EPPI. Customers may also acquire parts through the contractor's dealer network throughout the US using the IMPAC credit card. A follow-on contract is underway for November 2000.

Contract: SPO700-96-D-9711

Estimated Annual Dollar Value: \$1,572,343

Award Date: November 07, 1995

Contract Coverage: John Deere Parts Consolidated - U.S.A

PLM0001 (1381 DSCC NSNs)

Delivery Terms: 5 Days (DVD)

9 Days (Depot)

Komatsu - This contract incorporates the entire commercial price list for Komatsu heavy equipment parts, approximately 200,000 items. Customers may requisition items by NSN or CAGE and part number resulting in an EDI delivery order being placed through the DLA EPPI system.

Contract: SPO700-96-D-9710

Estimated Annual Dollar Value: \$2,648,583.

Award Date: December 7, 1996

Contract Coverage: approximately 200,000 parts (1392 NSNs)

Delivery Terms: 5 day DVD

10 days for stock buys 30 days for FMS

Hagglunds Inc - This Corporate Contract covers Hagglunds Spare Parts Price List. The contract was written by TACOM and is being utilized by DSCC. There were 457 NSNs cross-referenced to the price list. An in-depth price analysis was performed on the 457 NSNs, which resulted in the following:

263 NSNs determined fair and reasonable.

32 Competitive NSNs (purchase via manual solicitation/awards primarily to other sources)

162 NSNs prices determined out-of-line (Not being purchased against the corporate contract)

The orders against this contract are written manually instead of electronically. The contract has many variables such as delivery schedules and calculations for price discounts, exchange rates, packaging & handling and transportation costs, which do not allow the orders to be placed electronically. Delivery schedules are based upon the supply status of the items at Hagglunds:

Contract: DAAE07-97-D-T062

Estimated Annual Dollar Value: Minimum is \$50,0000; Maximum is \$12 Million.

Award Date: May 14, 1997

Contract Coverage: Commercial replacement parts for the SUSV

Delivery Terms: 15 days for items in stock in USA

30 days for items in stock in Sweden

90 days for items not in stock (short lead-time) 180 days for items no in stock (long lead time) Undetermined delivery for obsolete items

Sundstrand Commercial -- This is a indefinite delivery type corporate contract for 259 commercial items listed in the Sundstrand Commercial Catalog. Award was made for an estimated annual dollar value of \$6,213,754. The contract includes two option years as well as a provision for emergency purchases to cover surge contingencies. This contract is primarily designed to support stock purchases. The contract includes items managed by all three DLA ICPs as well as the three military services.

Contract: SP0700-98-D-9701

Estimated Annual Dollar Value: \$6,213,754.

Award Date: December 8, 1997

Contract Coverage: 259 NSNs, including 135 DSCC NSNs

Delivery Terms: various

Fluid Air Products (DeVilbiss Distributor) - This contract incorporates part of a price list from a GSA schedule for paint spraying parts, equipment and booths. Customers may requisition items by NSN or Cage and Part Number resulting in an EDI order being placed through EPPI. Customers may also acquire parts through the contractor using the IMPAC credit card.

Contract: SPO700-98-D-3134

Estimated Annual Dollar Value: \$105,305

Award Date: October 29, 1998 Contract Coverage: 71 DSCC items

Delivery Terms: 10 day delivery for DVD and credit card orders

56 days for DeVilbiss stock items

BTMC Corporation (Distributor for (Meritor Heavy Vehicle Systems (formerly Rockwell Automotive)

This contract incorporates Meritor's commercial Parts Price List, which contains approximately 30,000

parts. The items being acquired mainly support land applications covering various parts/spares for commercial/military vehicles. The contract provides coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions and FMS. It is anticipated that all orders except priorities 01 - 03 and FMS will be issued via EDI through DSCC's Electronic Procurement Program Interface (EPPI) or the Paperless Order Placement System (POPS). Customers may requisition items by NSN or Cage and Part Number resulting in an EDI order being placed through EPPI. Customers may also acquire parts through the contractor using the IMPAC credit card.

Contract: SPO700-98-D-9703

Estimated Annual Dollar Value: \$1,603,725

Award Date: July 1, 1998

Contract Coverage: 602 DSCC NSNs, 549 DSCP NSNs and 68 DSCR NSNs

Delivery Terms: 30 days - stocked items

120 days - non-stocked items

Keystone Valve USA Inc. - This corporate contract with J. A. Moody Equipment Specialists Inc., an authorized distributor, contains 522 NSNs from DSCC valued at an estimated annual amount of \$1,184,968.39, totaling \$5,924,841.95 with a four-year option. The items being acquired mainly support maritime applications covering various parts/spares for valves. All NSNs are available in 75 or 120 days regardless of the type of order being issued; credit card, DVD or stock replenishment. There is also a category of items that are available in two or seven days at a premium price also regardless of the type of order being issued. There is, however, a five-piece maximum per NSN per delivery order for this category. These items are normally available in 75 days. The contract also contains a provision for surge on certain items which provides for a delivery of a specified quantity within 30 days. The contract will provide coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions and FMS. It is anticipated that all orders except priorities 01 - 03 and FMS will be issued via EDI through POPS. In the near future, attempts will be made to incorporate the NSNs proposed by DISC and NAVICP. The resulting contract may potentially include EDI.

Contract: SP0700-98-D-9702

Estimated Annual Dollar Value: \$1,184,968

Award Date: April 24, 1998

Contract Coverage: 522 NSNs (445 DSCC, 63 DSCP and 14 NAVICP NSNs)

Delivery Terms: 75 - 120 days

a provision for quick delivery of some items exist for a premium price

with 2 - 7 day delivery

<u>Dresser-Rand – Steam Turbine Div.</u> - This is an Indefinite Delivery Type Contract for 108 NSNs. The items being purchased are turbine parts primarily for Navy use. Award was made for an estimated dollar value of \$845,819.51. The contract includes 2 options years. This contract is designed to support stock purchases and "lead time away" Direct Vendor Delivery. This contract includes NSNs managed by all 3 DLA ICPs.

Contract: SP0700-99-D-9701

Estimated Annual Value: \$845,819.51

Contract Coverage - 108 NSNs, including 103 DSCC NSNs

Delivery Terms - Various

Grove North America Performs the manufacturing of mobile hydraulic and truck mounted hydraulic cranes and aerial work platforms. Service items purchased support both commercial and modified military versions of their cranes, such as the RT41AA SCAMP, an airliftable rough terrain crane for the Army, the RT875CC rough terrain container crane, the TT513.5 aircraft towing tractor (MB-2) and cranes designed for the platform for the Army's HEMMT vehicles. The Corporate Contract covers the entire price list, which includes the items most frequently ordered by military and commercial customers. The lead-time for most (95%) of Grove's DSCC NSNs will be no greater than 10 days, with significant discounts from their list prices. Customers will have the ability to order direct from Grove using their IMPAC credit card. The price list includes 743 DSCC NSNs. 126 DSCR, 551 DSCP and 25 TACOM managed NSNs are also eligible for coverage. The contract is fixed price with economic price adjustments made yearly. There is a provision for one base year with four option years.

Contract: SPO700-95-D-9705

Estimated Annual Dollar Value: \$931,283; \$4,656,415 with 4

option years

Award Date: September 17, 1998

Contract Coverage: 743 DSCC NSNs plus potential for other

ICPs' NSNs

Delivery Terms: 10 days (DVD from Grove's stock)

30 days (Grove DVD Non-stocked) 90 days (Depot stock purchases)

<u>Warren Pumps, Inc. (Metallic)</u> – This indefinite delivery contract covers 56 NSNs for metallic parts that are manufactured by Warren Pumps. These items are component parts of various styles of maritime pumps. This contract is primarily for stock replenishment with delivery on most of the items as 120 days.

Contract: SP0700-99-D-9735

Estimated Annual Dollar Value: \$316,931

Award date: September 29, 1999 Contract Coverage: 56 DSCC NSNs

Delivery Terms: 90-120 days

Salem Manufacturing – This indefinite delivery contract covers 15 items used on maritime pumps, most of which are provided in accordance with drawings. This contract is primarily for stock replenishment and provides for delivery ranging from 90-140 days.

Contract: SP0700-99-D-9736

Estimated Annual Dollar Value: \$95,255

Award date: September 29,1999 Contract coverage: 15 DSCC NSNs

Delivery Terms: 90-140 days

<u>Calabrese & Sons, Inc</u>. – This indefinite delivery contract is for 35 NSNs, some of which are supplied in accordance with drawing and others that are provided by code and part number. These are parts for maritime application that are components of steam turbines and pumps. This contract is primarily for stock replenishment with deliveries at 60-200 days.

Contract: SP070099-D-9702

Estimated Annual Dollar Value: \$66,524

Award date: November 6, 1999 Contract coverage: 35 DSCC NSNs

Delivery Terms: 60-200 days

<u>Warren Pumps, Inc. (Composite)</u> – This indefinite delivery contract is for 13 NSNs supplied in accordance with Warren Pump code and part numbers. These are pump parts made from composite materials that are gradually replacing the former metallic items. Delivery for these items is 70 days. Orders can be for stock or direct vendor delivery. Warren Pumps will also accept credit card purchases for these items.

Contract: SP0700-00-D-9703

Estimated Annual Dollar Value: \$467,965

Award date: February 1, 2000

Contract Coverage: 13 DSCC NSNs.

Delivery Terms: 70 days

Electric Boat, Inc. – This indefinite delivery contract is for 32 NSNs that are supplied in accordance with Electric Boat part numbers. These parts cover a variety of maritime applications. The contract is for stock replenishment with delivery ranging from 120-230 days.

Contract: SP0700-99-D-9711

Estimated Annual Dollar Value: \$94,243

Award date: March 5, 1999

Contract Coverage: 32 DSCC NSNs Delivery Terms: 120-230 days

<u>Badger Truck Center</u> – This indefinite delivery contract was awarded for 1098 NSNs, including 919 DSCC NSNs that are used on the Small Emplacement Excavator (SEE). The contractor provides Mercedes Benz/Freightliner code and part number items. Orders are generated electronically and processed to the contractor using electronic data interchange (EDI). Delivery is 3-10 days so all items are supported on a direct vendor delivery (DVD) basis. High priority items receive 3-day delivery.

Contract: SP0700-99-D-9719

Estimated Annual Dollar Value: \$2,361,362

Award date: September 2, 1999

Contract Coverage: 1098 NSNs, including 919 DSCC NSNs

Delivery Terms: 3-10 days

<u>Milwaukee Valve Co</u>. -- Milwaukee Valve manufactures a wide assortment of valves and fittings for use on virtually all classes of naval vessels, with some other parts also used by the other services. Significant discounts from their prior prices are realized as well as reductions in lead-times. Customers will be

encouraged to use their IMPAC credit cards to order directly from the contractor. The contract includes 644 DSCC and DSCP-managed NSNs and will support both stock replenishment and DVD requirements. The contract is for one base year with 4 option years. EDI ordering via the Paperless Order Placement System (POPS) will be used.

Estimated Annual Dollar Value: \$1,798,467

Contract: SP0700-99-D-9712 Award date: March 29, 1999

Contract Coverage: 635 DSCC and 9 DSCP NSNs

Delivery Terms: various

<u>Lokring Corp</u> - This contract covers the entire Lokring price list for mechanically attached fluid connectors. Currently the contract includes 160 NSN and 450 non-NSN items. The contract contains 4 option years, expiring October 23, 2000. There is an on-going effort for a follow-on contract. The government receives a discount from the list price. The major customer for these items is the Navy, although this is a developing technology and new users are expected.

Contract: SPO700-96-D-9712

Estimated Annual Dollar Value: \$5,000,000.

Award Date: October 27, 1995

Contract Coverage: 160 NSNs, 450 Non-NSNs Delivery Terms: all items are within 8 weeks

<u>Penn Detroit Diesel (Detroit Diesel Distributor)</u> - This contract incorporates almost 1700 automotive and maritime diesel engine parts at a discount from the commercial price list. All 1311 DSCC NSNs are supported electronically through the Paperless Order Placement System (POPS).

Contract: SPO700-96-D-9715

Estimated Annual Dollar Value: \$6,387,972

Award Date: June 24, 1996

Contract Coverage: 1311 DSCC NSNs, 289 DSCP NSNs, 82 DSCR

NSNs

Delivery Terms: 30 Days

Western Design Howden (WDH): This indefinite delivery type contract was awarded with a price redetermination clause and can be extended up to five option years. The items being acquired support the C130 and Apache applications. The majority of the NSNs are for stock replenishment and not DVD due to long production lead times; however, WDH will ship DVD. There are minimum quantity limitations per NSN, in most cases 5 each. There are also quantity price breaks, normally 4 or 5. The contract will provide coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions and FMS. All orders will be Inspection/Acceptance at origin, FOB origin and will be awarded manually.

Contract: SP0700-99-D-9710

Estimated Annual Dollar Value: \$3,710,261

Award Date: March 24, 1999

Contract Coverage: 414 DSCC NSNs

Delivery Terms: Range between 150 – 390 days

<u>FDGM, Inc.</u> – This contract was awarded by DSCP and includes items manufactured by Isotta Fraschini (FDGM's parent company). Items being acquired support the Minesweeper Engine. The contract has a three-year base with two option years. Customers may requisition items by NSN or CAGE and part number resulting in an EDI delivery order being placed through EPPI. The contract provides coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions.

Contract: SPO700-98-D-9501

Estimated 3-Year Base Dollar Value: \$1,908,168

Award Date: May 7, 1998

Contract Coverage: 74 DSCC NSNs Delivery Terms: For Priorities 1-3: 7 days;

all others 23 days

<u>Dela Technology Corp.</u> This indefinite delivery type contract was awarded to Dela Technology Corp., an authorized distributor of Circle Seal Controls. The items being acquired are Circle Seal Controls' items for various solenoid and hydraulic valves, seals, and other spares for the various military applications (mainly Aerospace and Maritime). The majority of the NSNs are for stock replenishment and not DVD due to long production lead times; however, Dela will ship DVD. There are four quantity price breaks per NSN. The contract will provide coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions and FMS. All destination inspection orders are issued by EDI. FMS and origin inspection orders are awarded manually.

Contract: SP0700-99-D-9728

Estimated Annual Dollar Value: \$413,750

Award Date: September 30, 1999 Contract Coverage: 325 DSCC NSNs

Delivery Terms: 90 - 150 days

Scott Industrial Systems:- This indefinite delivery type contract was awarded to Scott Industrial Systems, an authorized distributor of Circle Seal Controls. The items being acquired are Circle Seal Controls' items for various solenoid and hydraulic valves, seals, and other spares for the various military applications (mainly Aerospace and Maritime). The majority of the NSNs are for stock replenishment and not DVD due to long production lead times; however, Scott will ship DVD. There are four quantity price breaks per NSN. The contract will provide coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions and FMS. All destination inspection orders are issued by EDI. FMS and origin inspection orders are awarded manually.

Contract: SP0700-99-D-9729

Estimated Annual Dollar Value: \$384,588

Award Date: September 30, 1999 Contract Coverage: 160 DSCC NSNs

Delivery Terms: 100 days

Fairbanks Morse Engine Division (FMED) of B. F. Goodrich Co. (formerly Coltec Industries) - This is an indefinite delivery type contract for spare parts for various military (Maritime) diesel engine applications. The majority of the NSNs are for stock replenishment and not DVD due to long production

lead times; however, FMED will ship DVD. The contract will provide coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions and FMS. All orders except FMS are issued by EDI. FMS orders are awarded manually.

Contract: SP0700-00-D-9701

Estimated Annual Dollar Value: \$3,774,241

Award Date: February 25, 2000 Contract Coverage: 735 DSCC NSNs

Delivery Terms: 30 – 270 days

<u>Fluid Mechanics, Inc.</u>- This is an indefinite delivery type contract; split off from the Fairbanks Morse Engine Division (formerly Coltec Industries) corporate contract project. Items awarded include spares for various military diesel (mainly Maritime) applications. Fluid Mechanics is supplying one of their own items and the balance are L'Orange GMBH's of Germany. The NSNs are for stock replenishment and not DVD due to long production lead times; however, Fluid Mechanics will ship DVD. The contract will provide coverage for customers in the United States, Alaska, Hawaii and Overseas, including United States possessions and FMS. All orders except FMS are issued by EDI. FMS orders are awarded manually.

Contract: SP0700-00-D-9702

Estimated Annual Dollar Value: \$24,130

Award Date: February 25, 2000 Contract Coverage: 12 DSCC NSNs Delivery Terms: 30 – 155 days

<u>Aqua-Chem, Inc.</u> – This Indefinite Quantity contract covers 502 items from Aqua-Chem's price list that cross-reference to NSNs managed at DSCC (353 NSNs), DSCP (124 NSNs), DSCR (18 NSNs) and NAVICP (7 NSNs). The majority of the items support Maritime applications and all prices offer a discount off the price list. The contract contains 4 option years, expiring November 25, 2003. Orders are processed electronically through DSCC's Paperless Order Placement System (POPS) and EPPI.

Contract: SPO700-99-D-9703

Estimated Annual Dollar Value: \$2,175,726

Award Date: November 30, 1998

Contract Coverage: 502 NSNs, including 353 DSCC, 124 DSCP, 18

DSCR and 7 NAVICP NSNs

Delivery Terms: Various, 120 of the 505 NSNs have 5 Day DVD delivery.

<u>Hatch & Kirk</u> - This contract covers 58 NSN sole source replacement parts for use on medium and slow speed diesel engines mainly in support of maritime and land items. The contract supports CONUS, OCONUS and FMS requirements primarily through EDI and allows for Government entities with an IMPAC credit card to make purchases directly from Hatch & Kirk.

Contract: SP0700-99-D-9714

Estimated Annual Dollar Value: \$557.461

Award Date: August 27, 1999

Contract Coverage: 58 DSCC NSNs

Delivery Terms: 30 days (stock purchases)

10 days (DVD).

<u>F P Diesel</u> - This contract covers 92 NSN replacement parts for use on medium and slow speed diesel engines mainly in support of maritime and land items. The contract supports CONUS, OCONUS and FMS requirements primarily through EDI and allows for Government entities with an IMPAC credit card to make purchases directly from F P Diesel.

Contract: SP0700-99-D-9730

Estimated Annual Dollar Value: \$1,268,561

Award Date: September 30, 1999 Contract Coverage: 92 DSCC NSNs

Delivery Terms: 30 days (stock purchases)

10 days (DVD).

<u>Penn Detroit Diesel</u> - This contract, resulting from a competitive negotiations, covers 39 NSN replacement parts for use on medium and slow speed diesel engines mainly in support of maritime and land items. The contract supports CONUS, OCONUS and FMS requirements primarily through EDI and allows for Government entities with an IMPAC credit card to make purchases directly from Penn Detroit Diesel.

Contract: SP0700-99-D-9731

Estimated Annual Dollar Value: \$350,342

Award Date: September 30, 1999 Contract Coverage: 39 DSCC NSNs

Delivery Terms: 30 days (stock purchases) 10 - 21 days (DVD).

<u>Hatch & Kirk</u> - This contract covers a total of 53 NSN replacement parts for use on medium and slow speed diesel engines mainly in support of maritime. The contract supports CONUS, OCONUS and FMS requirements primarily through EDI and allows for Government entities with an IMPAC credit card to make purchases directly from Hatch & Kirk. Modification P00002 added 35 NSNs that were split off from the Fairbanks Morse Engine Division of B. F. Goodrich Co. (Formerly Coltec Industries) project to the original 18 NSNs on this contract. The majority of the additional 35 NSNs are for stock replenishment and not DVD due to the long production lead times.

Contract: SP0700-99-D-9732

Estimated Annual Dollar Value: \$668,899

Award Date: September 30, 1999 Contract Coverage: 53 DSCC NSNs

Delivery Terms: 30 days (stock purchases)

10 days (DVD) on original 18 NSNs.

40 - 200 days for P00002 35 NSNs delivery

<u>AEROQUIP CORPORATION</u> - This contract covers 71 Aeroquip part number items in support of DSCC aerospace requirements. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract allows for credit card usage and provides contains a contingency for adding additional NSNs. The contract is for one year with four option years.

Contract: SPO700-99-D-9715

Estimated Annual Dollar Value: \$995,209

Award Date: September 16, 1999 Contract Coverage: 71 DSCC NSNs Delivery Terms: 60 to 180 days

<u>PARKER HANNIFIN – STRATOFLEX DIVISION</u> - This contract covers 130 Parker Hannifin part number items in support of DSCC aerospace requirements. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract allows for credit card usage and provides contains a contingency for adding additional NSNs. The contract is for one year with four option years.

Contract: SPO700-99-D-9716

Estimated Annual Dollar Value: \$1,126,620

Award Date: September 16, 1999

Contract Coverage: 134NSNs, including 130 DSCC and 4 DSCR NSNs

Delivery Terms: 60 to 180 days

<u>TITEFLEX CORPORATION</u> - This contract covers 26 Titeflex part number items in support of DSCC aerospace requirements. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract allows for credit card usage and provides contains a contingency for adding additional NSNs. The contract is for one year with four option years.

Contract: SPO700-99-D-9717

Estimated Annual Dollar Value: \$270,490

Award Date: September 16, 1999 Contract Coverage: 26 DSCC NSNs Delivery Terms: 70 to 140 days

<u>WESCO AIRCRAFT HARDWARE CORPORATION</u> - This contract covers 192 Deutsch Metal Components part number items in support of DSCC aerospace requirements. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract allows for credit card usage and provides contains a contingency for adding additional NSNs. The contract is for one year with four option years.

Contract: SPO700-99-D-9718

Estimated Annual Dollar Value: \$1,433,466

Award Date: September 16, 1999 Contract Coverage: 192 DSCC NSNs

Delivery Terms: 60 days

BTMC CORPORATION - This contract covers 261 Donaldson Company part number items, mostly filters, in support primarily of DSCC land requirements (210 NSNs), as well as some DSCP (48 NSNs) and DSCR (3 NSNs) requirements. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract allows for credit card usage and contains a contingency for adding additional NSNs. The contract is for one year with four option years.

Contract: SPO700-99-D-9723

Estimated Annual Dollar Value: \$654,889

Award Date: September 28, 1999

Contract Coverage: 261 NSNs, including 210 DSCC, 48 DSCP and 3 DSCR NSNs Delivery Terms: 45 days on most NSNs but up to 185 days on some NSNs

SEPARATION TECHNOLOGIES - This contract covers 10 Fleetguard Inc. code and part number items, mostly filters, in support primarily of DSCC land requirements. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract allows for credit card usage and provides contains a contingency for adding additional NSNs. The contract is for one year with four option years.

Contract: SPO700-99-D-9724

Estimated Annual Dollar Value: \$80,572

Award Date: September 28, 1999 Contract Coverage: 10 DSCC NSNs

Delivery Terms: 60 days

T&M DISTRIBUTORS - This contract covers 53 Allied Automotive and Donaldson Company part number items, mostly filters, in support primarily of DSCC land requirements (32 NSNs), as well as some DSCP (21 NSNs) requirements. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract allows for credit card usage and provides contains a contingency for adding additional NSNs. The contract is for one year with four option years.

Contract: SPO700-99-D-9725

Estimated Annual Dollar Value: \$23,952

Award Date: September 28, 1999

Contract Coverage: 53 NSNs, including 32 DSCC and 21 DSCP NSNs

Delivery Terms: 60 days

BOEING COMMERCIAL - This contract covers 792 Boeing part number items in support of aerospace requirements. It authorizes placement of delivery orders primarily for DVD via Boeing's Spares Ordering Nonstop Inventory Control System (SONIC). The "Rights Guard" program allows for competitive quoting on some NSNs, depending on adequacy of data available and interest of non-Boeing suppliers.

Contract: SPO700-96-D-9501

Estimated Annual Dollar Value: \$6,014,898

Award Date: December 4, 1995 Contract Coverage: 792 DSCC NSNs

Delivery Terms: 10 days ARO

4 hours for urgent requirements

Standard item production lead-time if not in inventory

BOEING HELICOPTER - This contract covers 53 Boeing part number items, in support of DSCC aerospace requirements. It authorizes placement of delivery orders for DVD requirements through EDI (POPs). Boeing acts as the depot and "manages" all material under this contract.

Contract: SPO700-97-D-9401

Estimated Annual Dollar Value: \$1,625,547

Award Date: November 20, 1996

Contract Coverage: 113 NSNs, including 53 DSCC NSNs

Delivery Terms: 8 days ARO, if in inventory and a routine requirement

48 hours for urgent requirements

Standard item production lead-time if not in the inventory

and not forecasted.

<u>ALLIED SIGNAL, INC.</u> - This contract incorporates part of a commercial price list from Allied Signal for aerospace parts manufactured by Allied Cages 59364, 70210 and 99193. The contract includes primary support for C5, C17, C130, C141, and KC135 aircraft items. 284 DSCC NSNs are covered. Customers may requisition items by NSN resulting in an EDI order being placed through POPs. All orders must be DVD. Stock orders and Credit Card orders are not provided for.

Contract: SP0700-96-D-9502 (Construction)

SP0900-96-D-9502 (Electronics)

Estimated Annual Dollar Value: \$700,874

Award Date: October 28, 1998

Contract Coverage: 284 DSCC NSNs

Delivery Terms: 18 days

<u>VICKERS</u> – This contract covers 51 DSCC sole source part number NSNs manufactured by Vickers Inc. These items are in support of aerospace requirements. The contract is for one year with four option years and is primarily for stock replenishment, serving customers worldwide.

Contract: SP0700-99-D-9733

Estimated Annual Dollar Value: \$2,290,528

Award Date: September 30, 1999 Contract Coverage: 51 DSCC NSNs Delivery Terms: Various (150 – 420 days)

KAISER ELECTROPRECISION – This contract covers 36 Kaiser Electroprecision part number items of which 31 are for commercial type items and 5 are for military specific items. It authorizes placement of delivery orders primarily for stock type items but also for DVD requirements. The contract contains a contingency for adding additional NSNs. The contract is one year plus four option years.

Contract: SP0700-99-D-9734

Estimated Annual Dollar Value: \$411,482

Award Date: September 30, 1999 Contract Coverage: 36 DSCC NSNs Delivery Terms: Various (60 – 120 days)

<u>Dante Valve</u> - This contract covers 53 sole source non-powered valves NSNs manufactured by Dante Valve Corporation in support of various surface/subsurface Naval vessels. The contract utilizes Electronic

Data Interchange (EDI) for DVD orders through our Paperless Order Placement System (POPS). Delivery for all items is ten (10) days or less for DVD. The contract allows for DVD, stock and FMS orders. The contract is for one year plus four option years.

Contract: SP0760-99-D-7871 Award Date: April 16, 1999

Estimated Annual Value: \$479,005 Contract Coverage: 53 DSCC NSNs Delivery Terms: 10 days (DVD)

10 days (FMS) 30 days (Stock)

Everpure Incorporated - This contract covers 58 NSN(s) for items used in the water desalinization process on board military and commercial vessels. The items represent various filters, brominators, valves, tubing, and couplings. Coverage is worldwide. The contract utilizes Electronic Data Interchange (EDI) for DVD orders via the DSCC EPPI system. The manufacturer stocks most items. The contract includes one year plus eight option years.

Contract: SP0760-99-D-7883 Award Date: May 26, 1999

Estimated Annual Value: \$1,005,000 Contract Coverage: 58 DSCC NSNs

Delivery Terms: 13 days (DVD)

13-60 days (Stock) 13 days FMS

<u>Air Dry Company</u> - This contract covers sole source items manufactured by Air Dry Company for replacement spares used on dehydration/pressure systems for the purpose of supplying purified (moisture free) air on naval vessels (namely, Poseidon/Trident submarines). Items represented on this contract include dehydrators, valves, drain plugs, poppett assemblies, and various filters. The contract is for one year and includes nine option years.

Contract: SP0760-99-D-7898 Award Date: August 20, 1999 Estimated Annual Value: \$849,500 Contract Coverage: 59 DSCC NSNs

Delivery Terms: 50-110 days

<u>GE Engines</u> -- This contract was the result of a joint effort with DSCC, DSCR, DISC, and OC-ALC, with OC-ALC having the lead. This contract covers 126 DSCC sole source NSN's and a total of 450 sole source NSN's from all centers and activities. The focus of this contract is on supplying sole source GE engine parts for the F110 family of engines in the most expeditious manner possible. This contract reduces long production lead times by working with GE to advance release material and sharing demand data on a quarterly basis.

Contract: F34601-99-D-2000

Estimated Annual Dollar Value: \$174 million total (\$320,873 for DSCC's 126 NSN's)

Award Date: February 11, 1999

Contract Coverage: 450 NSNs, including 126 DSCC NSNs

Delivery Terms: Various - 196 - 658 days.

However, the contract incorporates the Advance Release process where GE begins production before receiving a delivery order and works to expedite orders.

<u>PTI Technologies</u> -- This contract covers 44 parts, primarily filter elements, manufactured by PTI Technologies. The customers supported include primarily the Air Force, but also the Army and Navy. The contract allows ordering capability via use of the I.M.P.A.C. credit card and requisitions through DLA are processed electronically (EDI) which greatly reduces the administrative lead-times. The contract is for one year and includes four option years.

Contract: SP0700-99-D-9726

Estimated Annual Dollar Value: \$932,715

Award Date: September 24, 1999 Contract Coverage: 44 DSCC NSNs Delivery Terms: Various, 43 - 160 days

<u>Rolls Royce</u> -- This contract covers 902 engine NSNs items with 262 at DSCC. The focus of this contract is on supplying sole source Rolls Royce F402 (Harrier aircraft) engine parts. The customers supported include the Navy and Marine Corp. The contract reduced normal production lead-times by an average of 26 weeks per NSN. Ordering capability via EDI is being pursued which would greatly reduce the administrative lead-times. The contract is for one year and includes four option years.

Contract: SP0700-99-D-9401

Estimated Annual Dollar Value: \$15 million (\$2.8 million at DSCC)

Award Date: November 23, 1998

Contract Coverage: 902 NSNs, including 262 DSCC NSNs

Delivery Terms: Various – 11 - 148 weeks

<u>O'Gara-Hess & Eisenhardt</u> – This contract covers 1230 Up-Armored HMMWV repair and support items. The items support the Army, Marine Corp. and Air Force versions of the Up-Armored HMMWV. The contract utilizes Electronic Data Interchange (EDI) by order placement through our EPPI ordering system. Credit Card ordering on the GSA IMPAC is also available.

Contract: SP0700-99-D-9713

Estimated Annual Dollar Value: \$2,800,000

Award Date: April 7, 1999

Contract Coverage: 1230 items, NSN and Non-NSN items managed by DSCC, DSCP, DSCR, and TACOM

Delivery Terms: DVD within 10 days for 1,104 items. A selected group of 126 long lead-time items have DVD within 90 days.

<u>Stewart and Stevenson Services, Inc.</u> – This contract includes 256 DSCC NSNs in support of the Family of Medium Tactical Vehicles (FMTV). The contract is for one year and includes four option years. The

NSNs are categorized as stocked and non-stocked by S&S with availability of 10 to 30 days for stocked items and 60 to 140 days for non-stocked items. Orders will be processed electronically as DVD purchases (stocked items) and for DLA stock replenishment (non-stocked items). The contract also includes credit card capability and coverage for customers worldwide. DSCC has plans to expand contract coverage to include additional DSCP, DSCR, and DSCC NSNs in the future.

Contract: SP0700-98-D-9704

Estimated Annual Dollar Value: \$1,195,200

Award Date: August 19, 1998

Contract Coverage: 256 DSCC NSNs Delivery Terms: 10-30 days (DVD)

60-140 days (stock replenishment)

Automotive Prime Vendor Overseas (APVO) - APVO with W&W Logistics is a five-year indefinite delivery contract. APVO is capable of providing expedited delivery of high volume NSNs and Contractor and Government Entity (CAGE) and Part Number price listed items, non-price listed items, as well as low volume, hard to find items in support of miscellaneous vehicular, engine, power transmission or other equipment repair parts. W&W Logistics provides technical assistance to the customer in areas such as part number identification, clarification of requirements, item description and any other support that may be necessary prior to submission of a requisition. W&W Logistics is also responsible for post award issues for status requests, cancellations, and expedites. Customers are currently charged Material Acquisition Unit Cost (MAUC) and a Cost Recovery Rate (CRR) of 29% for CAGE and Part Number items; and Standard Unit Price for NSNs. Credit card capability is available at the contractor's catalog price with a Cost Recovery Rate of 7%. W&W has the ability to accommodate unpriced orders - price and delivery provided within three business days. There is no minimum order amount and the maximum order is \$100,000.00. FedEx delivery is available upon request.

Ordering information can be found at the DSCC web site: http://www.dscc.dla.mil/programs/apvo/

Contract: SP0700-98-D-9901 Award Date: May 26, 1998

Contract Coverage: 1251 priced NSNs and part numbered items in addition to 924 manufacturer

CAGE Codes.

Delivery Terms: IPG I - 15 days

IPG II - 20 days

IPG III - 30 days for pre-priced items.

<u>Hamilton Sundstrand</u> - This is a five-year Virtual Prime Vendor contract awarded by DSCR with the Hamilton Sundstrand Div. of United Technologies. As a virtual prime vendor, Hamilton Sundstrand provides third party logistics support to the Shop Service Center (SSC) servicing the C130 Propeller System at Warner Robins Air Logistics Center as well as providing worldwide support for items common to the C130, P-3 and E2/C2 propeller systems.

Contract: SP0700-96-D-9426

Estimated Annual Dollar Value: \$22,000,000

Award Date: October 10, 1996

Contract Coverage: Approximately 548 NSNs, including 128 DSCC NSNs

Delivery Terms: NMCS; MICAPS, AOG - 48 hours ARO

All Others: 8 days ARO

<u>Bell Helicopter</u> - This is a follow-on contract to SP0400-95-D-9401. The contract is a 10-year requirements contract (3 base years, 7 option years) established by DSCR that covers items manufactured by Bell Helicopter Textron Inc. The contract utilizes EDI via the Paperless Order Placement System (POPS) at all three DLA supply centers (DSCR, DSCC and DISC).

Contract: SP0400-00-D-9402

Estimated Dollar Amount for 3-year Base: \$65,838,476

Award Date: October 20, 1999

Contract Coverage: 4,219 NSNs (including 290 DSCC, 355 DSCP and 3574 DSCR NSNs

Delivery Terms: 8 Days ARO

<u>Cargotec, Inc.</u> – This contract covers 453 NSNs designated to the HEMTT Patriot Missile Crane. The contract utilizes Electronic Data Interchange (EDI) by DVD order placement through our EPPI ordering system, credit card ordering on the GSA IMPAC, and standard stock replenishment orders. The contract period is for one (1) base year and four (4) option years.

Contract: SP0700-00-D-9706

Estimated Annual Dollar Value: \$200,568

Award Date: March 14, 2000

Contract Coverage: 453 NSNs including 184 DSCC, 59 DSCR and 210 DSCP NSNs

Delivery Terms: DVD within 12 days for 315 commercial items and 90 days for 121 selected military unique items

Stock delivery within 120 days for 17 selected military unique items.